



Offshore

Worldwide
leaders in
offshore
logistical
solutions.



**Finding, connecting,
building success.**

Our commitment to building a stronger, safer, reliable and more sustainable energy future goes hand in hand with our commitment to the people who will make it possible.

Job Title **Inside Sales Representative**

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| Location | New Iberia, Louisiana, USA (North America Region) |
| Responsible to | Senior Vice President – North America |
| Core Purpose | Selling products and services, as well as providing customer service, to customers from the New Iberia office |
| Key responsibilities and accountabilities: | <ul style="list-style-type: none"> • Primarily responsible for answering incoming sales calls. • Receive and provide sales quotes on products and equipment. • Receive and enter sales orders into the system. • Train salespeople and customers in the features and use of company products. • Perform product marketing and customer base development. • Have strong technical product knowledge, especially regarding compactor bags, CCUs, grinders, and compactors. • Be competent in reading and interpreting technical product drawings, customer and industry specifications, and service manuals. • Provide customer support by assisting in technical information sharing, problem resolution, and order coordination. • Report to management any system discrepancies or opportunities for improvement regarding in-house and field operations which may provide continuous improvement to the system. • Be competent in the use of software such as Microsoft Word and Excel, and preferably the system’s current server, to appropriately maintain and share company information. • Be expected to communicate effectively and professionally, verbally and in written form, with customers, vendors, management, and other co-workers to perform the duties of this position. • Be familiar with, understand, and assist in the implementation of all the business policies of the company, to support and enhance the working environment. • Understand and perform the processes as described in the position’s written operating procedures and work instructions. • Be aware of the concepts of the quality system and the format of ISO 9001 requirements as applicable to the position. • Facilitate the development of system documents such as operating procedures and work instructions that are needed in the sales area and support the implementation of such. • Conduct company business as directed by the company’s management and further develop the system in accordance with the company’s mission and quality objectives and goals. |

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| | <ul style="list-style-type: none"> • Travel is necessary to conduct company business and represent the company in matters pertaining to the system. • Performs other tasks and assists in special projects as per supervisor’s request. |
| Health and Safety Responsibilities | Health and safety of all staff under direct control or supervision. Ensure all activities are carried out in a safe manner in line with current risk assessments and good working practices. Ensure accident/incidents are reported in a timely manner. Comply with OEG Offshore Group HSE policy. |
| Quality Responsibilities | To have a general understanding of the areas of our ISO 9001 management system that are relevant to the role, comply with our OEG Group Quality Policy and have an understanding of OEG’s targets and objectives. |
| Environmental Responsibilities | <ul style="list-style-type: none"> • Comply with our recycling standards using the correct disposal of items as per signs and bins provided. • Reduce energy consumption by turning electrical equipment off when not in use. • Report any spills immediately to the Group QHSE Team/Line Manager to allow spill team to clean up using correct items. • Comply with COSHH assessments in place, if applicable, and use correct PPE as contained therein. |
| Skills and Experience: | <ul style="list-style-type: none"> • Prior sales and/or customer experience role preferred |
| Qualifications: | <ul style="list-style-type: none"> • Degree qualified in a relevant discipline |

Why should you work with us?

At OEG Offshore, we place a high priority on the well-being and success of our employees. That's why we provide comprehensive benefits packages, which include competitive salaries and health insurance coverage. Additionally, we offer employer workplace pension contributions and ongoing training and development opportunities to support your professional growth.

Join a successful growing worldwide business.

This role is perfect for a passionate individual looking for a challenging yet rewarding career path in the offshore energy sector. If you are eager to contribute to our mission and possess the skills we're looking for, we would love to hear from you.

How to apply

To apply for this open vacancy, then please email us your cover letter and c.v. to hr@oegoffshore.com

To view more of our vacancies, please visit our website:
oegoffshore.com/careers

